

Canadian Agricultural Safety Association

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PLAN. FARM. SAFETY.

Growing Forward 

A federal-provincial-territorial initiative



Agriculture and
Agri-Food Canada

Agriculture et
Agroalimentaire Canada



CASA-ACSA
Canadian Agricultural Safety Association
Association canadienne de sécurité agricole

➤ Message from the Executive Director



Please take the time to read our annual report. We've highlighted both our activities and the results so far. We encourage you to read between the lines to appreciate – as we do – the untold hours our partners and volunteers have contributed to agricultural safety activities across Canada.



Forgive me if I seem to be bragging, but I know many people are amazed that CASA can be so active and productive with only five full-time staff. I quickly remind them that beyond the office are the real safety champions who work to prevent injury and death in agricultural workplaces across Canada.

CASA's word during this year of change is "patience." First, our patience was rewarded when Agriculture and Agri-Food Canada signed a contribution agreement with CASA to undertake agricultural safety promotion activities until March 2013. Second, our office move tried the patience of many of you while we worked through the hiccups of a new set-up. And third, to all of you who waited so patiently for promised grants, our thanks.

Thank you also to the Board for their excellent advice and support to move CASA forward. And applaud with me the devotion of CASA's staff. I am especially proud of new partnerships CASA has made and is pursuing with agri-business in particular, as evidenced by the development of the FCC Ag Safety Fund and the FCC safety video project. Watch for more.

And finally, the bottom line – all the activities from CASA's office support the vision of building a Canada where no one is hurt farming. Together with the support of Agriculture and Agri-Food Canada, private partners and the safety leaders in each province, we will continue to provide positive change to ensure the safe farms of today are the successful farms of the future.

Marcel Hacault

➤ Letter from the Chair



It has been a privilege serving as Chair of CASA's Board of Directors this past year. We are an active and involved group of people and there was much to do. I am particularly supportive of CASA's drive to encourage all Canadian farmers and ranchers to assess safety risks in their workplace to use as the basis of a dynamic safety plan.



We know most farmers believe in safety and even believe themselves to be safety conscious. But we also know most farmers do not have a safety plan to carry out this mission.

That's where CASA comes in with PLAN.FARM.SAFETY. – a three-year campaign of safety messaging to get producers to assess risks and draw up a plan (PLAN), manage risks and control hazards (FARM) and finally measure the difference a plan can make (SAFETY). CASA promotes this positive message with the support of all provincial farm safety champions – and it's starting to make a difference.

This past year, CASA transferred its fatality and injury data collection and analysis to the Alberta Centre for Injury Control and Research (ACICR). The service was given a new name – Canadian Agricultural Injury Reporting (CAIR) – evolving from the Canadian Agricultural Injury Surveillance Program (CAISP). I want to reiterate our appreciation for the many years of CAISP development and service led by Rob Brison at Queen's University. CAISP to CAIR provides the solid base for launching and measuring farm safety programs in Canada.

I am also extremely pleased to note the enthusiastic response from industry to partner with CASA to meet mutual business objectives. For instance, this past year, Farm Credit Canada instituted the FCC Ag Safety Fund to provide funding for ag safety training. Other partnerships are planned.

CASA also strengthened its traditional partnerships with provincial safety champions, Canadian Farmers with Disabilities and Progressive Agriculture Safety Days®. In 2009-10, 46 Safety Days were held in Alberta, Saskatchewan, Manitoba, Ontario, Quebec and New Brunswick involving almost 7,000 youth and over 2,000 adult volunteers.

I would like to thank CASA's staff lead by Executive Director Marcel Hacault for successfully meeting the challenge of finalizing a new Contribution Agreement. CASA is now poised to develop and deliver valuable assistance and programs to the farm safety community across the country until at least 2013.

And through it all, CASA's Board of Directors provided steady leadership to support CASA staff in their continuing efforts to change a culture that tolerates risk to a culture where agricultural injuries and fatalities are simply unacceptable. They are to be commended indeed.

Thank you for your support and encouragement. I know that together we are making a difference.

Dean Anderson

➤ CASA's long term objective is to provide national **leadership and direction** to ensure that no one is hurt farming.

- **The Canadian Agricultural Safety Association (CASA)** is a national non-profit organization dedicated to improving the health and safety of farmers, their families and employees.
- **CASA** works collaboratively with agricultural safety and health specialists and producers in all provinces and territories to promote health and safety on Canadian farms and ranches.
- **CASA** is primarily funded through Agriculture and Agri-Food Canada's federal, provincial and territorial initiative *Growing Forward* with support from Canadian agri-business.
- **CASA** operates as a national health and safety initiator and service provider, led by a seven-person Board of Directors and a 32-person Council drawn from a membership base of approximately 80 individuals, organizations, governments and corporations.



A safe farm is a successful farm

CASA promotes safe farm operations and management, understanding that a safe farm has the potential to be a successful farm.

- Farmers with safety plans and procedures in place will be able to compete with other industries for labour.
- Financial risks should be reduced by minimizing the costs related to agricultural illnesses, injury, death and disabilities.
- The advancement in farm safety can also lead to changes in the workplace that can improve productivity at the farm level such as safer lighting and safer animal handling.

Canadian farmers say safety is a priority

An online survey conducted by Farm Credit Canada in 2008, showed that 8 out of 10 farmers who responded indicated safety is a priority on their farms. These farmers said they recognize that safety risk assessment and management will decrease the potential for financial loss due to injuries resulting in lost productivity; assist in the safekeeping of their families; and reduce the impact of first-hand exposure to farm incidents.



CASA makes changes in 2009–10

1. **CASA moves to CAIR from CAISP**

CASA has moved the collection and analysis of ag fatality statistics to the Alberta Centre for Injury Control and Research at the University of Alberta in Edmonton, Alberta from Queen's University in Kingston, Ontario. The title of the service has changed to Canadian Agricultural Injury Reporting (CAIR) from the Canadian Agricultural Injury Surveillance Program (CAISP). CAIR will distribute reports and analysis through CASA as quickly and efficiently as possible. The information provided by CAIR is used by all ag safety groups and business to plan education and social marketing campaigns across the country. CAIR provides much of the science behind all CASA undertakes.

2. **CASA renews funding agreement with CFWDR**

CASA has renewed its funding agreement with the Canadian Farmers with Disabilities Registry (CFWDR). CFWDR has reassessed and refocused its goals and tactics. CASA is looking forward to collaborative and cooperative activities to accomplish the mutually held goal of decreasing farm fatalities and injuries in Canada.

3. **CASA invests in ag safety**

CASA's Board of Directors has set a new direction to move toward the role of project investor from project funder. The new focus is on establishing partnerships to leverage funding including federal core funds. CASA is establishing a new brand under which this initiative will fly. Training modules, a ROPS modification campaign and the planned "certified safe farms" program would also fit under this as yet to be determined trade-marked banner.

4. **CASA investigates education standard for ag safety professionals**

CASA is currently investigating the establishment of criteria for national accreditation of an agricultural occupational health and safety competency. There is nothing of the sort in Canada now. Agricultural business, including farm operations, is asking for a recognized standard education of safety professionals who would advise on safety risk assessment and mitigation.

CASA develops, promotes, builds and manages

Here's a quick overview of CASA's major initiatives in 2009–10:

CASA develops evaluative research and safety resources

- Six Canadian Standards Association (CSA) ag machinery standards were published in 2009–10. CASA annually convenes the meeting of Canadian ag engineers to review selected standards. In total, 45 CSA ag machinery standards are now available. These machinery standards are used by all Canadian ag machinery manufacturers and affect all farmers who buy Canadian-made ag equipment. Federal regulations are based on the standards set through collaboration of CASA with the Canadian Standards Association.
- Agricultural injury and fatality reports are now available through the Alberta Centre for Injury Control and Research's (CAIR's) new website. In 2009–10, an average of 3,500 visits were logged on the CAIR website with approx. half resulting in information downloads. CAIR reports form the basis of most media stories re ag safety in Canada and help focus the development of ag safety programs and policies.

Ag injury and fatality surveillance data provides statistics to assist the Government of Canada in fulfilling its obligations under C160 Labour Statistics Convention 1985 and C182 Worst Forms of Child Labour Convention 1999. The top five causes of agricultural fatalities in Canada are machine rollovers, machine runovers, machine entanglements, traffic collisions, and being pinned or struck by a machine.



PLAN.

Plan • Farm • Safety is the three-year theme of the Canadian Agricultural Safety campaign, which was launched last March. Each aspect of the theme will be promoted over the next three years.



CASA promotes safe farm operations and management

- CASA is working to launch a re-designed website in 2010. There are now 10,000 visits per month logged on CASA's bilingual website and 87% downloading agricultural safety information.
- Seven new interactive farm safety teaching tools were developed and made available to borrow or purchase. New teaching tools include fire simulators, first-aid kits, brain moulds, mass force demos, and hand wash kits to add to chemical look-alike kits, gravity wagons and PTO demonstrations. These resources were lent to 39 safety days and training events across Canada. In 2009–10, 7,800 youth and approx. 2500 adults gained knowledge and skills from CASA's teaching tools.
- The US Farmedic Workbook was revised for use in Canada to accommodate Canadian legislation and technologies. Two one-week courses were given to 23 fire-fighters and RCMP first responders in Nova Scotia. Topics included emergency plans, scenario training, first responder training, ROPS.
- CASA's annual conference was held in Fredericton, New Brunswick in November 2009. The theme was Farm Safety – *growing the plan forward*. More than 70 safety professionals, farmers, researchers and ag business reps attended the 2010 annual conference. Four media attended. Several stories, especially of the AAFC funding announcement, appeared across the country in all major ag media. Topics included emergency plans, scenario training, first responder training, ROPS.
- In 2009–10, CASA provided farm safety articles for several ag publications plus 19 articles for Grainews. Topics covered include: hearing and respiratory protection and fitting tips, appropriate tasks for youth on the farm, supervising kids in a safe playground on farm, getting enough sleep, using a ladder safely, using ROPS, running a Safety Day, keeping older workers safe, making and using a safety plan. The safety articles lead readers to CASA's website with a call to action. Grainews reaches 39,500 prairie farmers 19x per year.



CASA builds sector capacity to implement safety on farms

- CASA provided logistical support to train co-ordinators across Canada to organize Progressive Agriculture Safety Days® – a hands-on, fun, and educational program that has helped children across Canada learn about the dangers and potential deadly outcomes of unsafe behaviour on the farm.

In 2009, 55 co-ordinators attended training in Calgary, Regina, Winnipeg, London and Longueuil. These co-ordinators organized a total of 46 Progressive Agriculture Safety Days® in Alberta, Saskatchewan, Manitoba, Ontario, Quebec and New Brunswick involving 7,000 youth and 2,000 adult volunteers. Participants learned to be safe in a wide variety of farm situations because they are taught skills such as: first aid, tractor safety, water safety, fire safety and hearing and respiratory safety, ATV safety, fire safety, sun safety.

- Through CASA's Canadian Agricultural Safety and Health Program (CASHP), CASA approved \$317,000 for 13 agricultural groups to conduct 15 ag safety projects targeted at farm owner/operators and youth. Projects and groups include: Low Stress Cattle Handling Train-the-Trainer Workshop Series/Canadian Centre for Health and Safety in Agriculture; Television B-roll/Canadian Federation of Agriculture; Confined Space Control Program for Agriculture/Farm and Ranch Safety and Health Association (FARSHA); Seeing with new eyes: Children's perspective on farm safety/University of Manitoba; Planning for a Farm Safety Association in Nova Scotia/Nova Scotia Federation of Agriculture; Provincial Safety Smarts: School-based farm safety program/ Alberta Farm Safety Centre.



PLAN.

CASA promotes safe farm operations and management, understanding that a safe farm has the potential to be a successful farm.



With a CASHP grant, a 4-H club in Ontario produced four videos now on YouTube: Tired Hands – re chemical safety; Extra Rider – re no riders on farm equipment; BBQ Silo – re confined spaces; and Dress-up – re PTO entanglement.

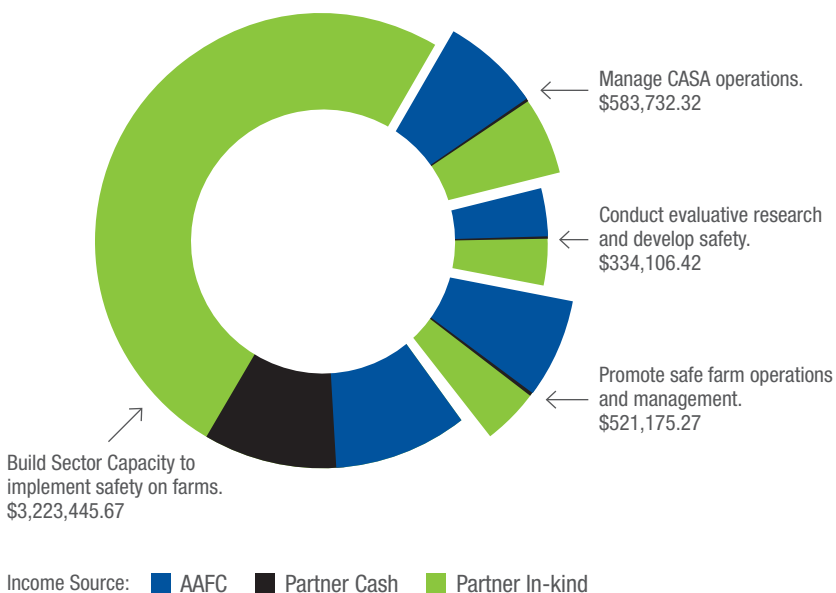
- Canadian Agricultural Safety Week was delivered via print and broadcast media and in cooperation with more than 700+ co-delivering agencies. CASA's flagship for media – Canadian Agricultural Safety Week – increases awareness of farm safety risks by informing industry stakeholders of various risks and preventative measures that can be taken. Media increasingly rely on its messages. It is the first of many tactics used nationally to promote the use and effectiveness of safety plans over the next three years. The 524 collected media clips pegged total audience reach at 10,550,786 for a cost per contact of 0.007¢ – well below the industry standard of .05¢ per contact.
- CASA convened a face to face meeting in May 2009 of Canada's ag safety communicators, resulting in a three-year ag safety theme – PLAN.FARM.SAFETY. to guide ag safety messaging across the country. The 25 communicators who attended from safety organizations, agri-business, provincial governments and producer groups agreed to the national focus on promoting the planning (yr. 1), implementation (yr. 2) and assessment (yr. 3) of farm safety plans on Canadian farms.

CASA manages CASA operations and service delivery

- CASA facilitated networking for associations, organizations, businesses, individuals and researchers in the field of ag safety throughout Canada. CASA contacted its 90 members plus 1,000 safety contacts through weekly and quarterly electronic communication vehicles. More than 2,500 media across the country received CASA releases.
- In 2009–10, CASA leveraged the \$1.3 million AAFC contribution to gain another \$3.2 million in funding from CASA members and supporters. Further collaboration is being explored with ag organizations and businesses such as Farm Credit Canada, CropLife Canada and Cargill.



Distribution of Income Over CASA's Four Priority Areas



PLAN.

CASA works collaboratively with agricultural safety and health specialists and producers in all provinces and territories to promote health and safety on Canadian farms and ranches.



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Auditors' Report

To the Board of Directors of the CANADIAN AGRICULTURAL SAFETY ASSOCIATION

We have audited the statement of financial position of the **CANADIAN AGRICULTURAL SAFETY ASSOCIATION** as at March 31, 2010 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Association as at March 31, 2010 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

BDO Canada

Chartered Accountants

Winnipeg, Manitoba
April 30, 2010



CANADIAN AGRICULTURAL SAFETY ASSOCIATION Statement of Financial Position

March 31 2010 2009

Assets

Current Assets

Cash and bank (Note 2)	\$ 173,166	\$ 331,645
Short-term investments (Note 3)	62,254	62,212
Accounts receivable	239,244	6,338
Goods and Services Tax receivable	11,612	12,539
Inventories	518	382
Prepaid expenses	189	2,562

486,983 415,678

Capital assets (Note 4)

11,021 7,145

\$ 498,004 **\$ 422,823**

Liabilities and Net Assets

Current Liabilities

Accounts payable and accrued liabilities	\$ 56,512	\$ 46,821
Vacation pay accrual	8,005	10,302
Unexpended grants	217,336	285,595
Deferred revenue - Safety training fund (Note 5)	125,000	-

406,853 342,718

Commitments (Note 6)

Net Assets

Invested in capital assets	11,021	7,145
Internally restricted		
Canadian Agriculture Safety Association	70,119	64,022
Farm Credit Canada	2,623	2,623
Meeting Per Diem Offset	979	979
CASA Foundation	6,409	5,336

91,151 80,105

\$ 498,004 **\$ 422,823**

Approved on behalf of the Board:

CASA Chairperson

CASA Treasurer

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

CANADIAN AGRICULTURAL SAFETY ASSOCIATION Statement of Changes in Net Assets

For the year ended March 31	2010	2009
Invested in Capital Assets	7,145 \$	64,022 \$
Restricted for Canadian Agricultural Safety Association	-	2,623 \$
Restricted for Meeting per Diem Offset	979 \$	-
Restricted for CASA Foundation	5,336 \$	1,073
Total	80,105 \$	67,432
Balance, beginning of year	-	-
Excess (deficiency) of revenue over expenditures for the year	(2,019)	11,992
Interfund transfer for purchase of capital assets	5,895	(5,895)
Balance, end of year	91,151 \$	80,105 \$

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.



CANADIAN AGRICULTURAL SAFETY ASSOCIATION Combined Statement of Operations

For the year ended March 31	2010	2009
Revenues		
Grant - Agriculture and Agri-Food Canada	\$ 1,357,932	\$ 1,284,000
Conference	29,298	10,000
Membership	12,421	12,300
Donations	1,073	5,336
Investment	622	5,123
CASA Store	765	2,680
Sponsorship	6,918	2,895
	1,409,029	1,322,334
Expenditures		
Transfer to agencies		
Non-profit national	178,303	192,922
Non-profit provincial	171,340	185,783
Non-profit universities and colleges	159,701	180,140
Consultants	91,203	107,169
Non-profit local	-	2,000
Salaries, wages and benefits	356,531	300,370
Travel	108,659	84,238
Safety resources and communications	97,568	61,063
Occupancy	48,666	17,818
Translation	37,887	35,616
Office	35,174	31,680
Annual general meeting and conference	25,291	27,459
Professional fees	20,255	16,979
Utilities	12,043	13,367
Audio visual	10,840	10,908
Postage	8,119	7,613
Insurance	7,921	10,472
Surveys	6,669	6,842
Professional development	6,280	3,480
Registration	5,492	2,261
Interest and bank charges	3,404	2,070
Miscellaneous	2,954	2,469
Amortization	2,018	1,234
Advertising	1,357	3,589
Cost of Sales - CASA Store	308	2,119
	1,397,983	1,309,661
Excess of revenues over expenditures for the year	\$ 11,046	\$ 12,673

CANADIAN AGRICULTURAL SAFETY ASSOCIATION

Statement of Cash Flows

For the year ended March 31	2010	2009
Cash Flows from Operating Activities		
Excess of revenues over expenditures for the year	\$ 11,046	\$ 12,673
Adjustments for		
Amortization of capital assets	2,018	1,234
Accrued interest from investments	(41)	(1,225)
	<u>13,023</u>	<u>12,682</u>
Changes in non-cash working capital balances		
Accounts receivable	(232,906)	54,313
Goods and Services Tax receivable	927	(592)
Inventories	(136)	(382)
Prepaid expenses	2,373	(977)
Accounts payable and accrued liabilities	9,491	(31,161)
Vacation pay accrual	(2,097)	-
Unexpended grants	(68,259)	245,246
Deferred revenue - Safety training fund	125,000	-
	<u>(165,607)</u>	<u>266,447</u>
	<u>(152,584)</u>	<u>279,129</u>
Cash Flows from Investing Activities		
Purchase of capital assets	(5,895)	(4,415)
Increase (decrease) in cash and cash equivalents during the year		
	(158,479)	274,714
Cash and cash equivalents, beginning of year	<u>331,645</u>	<u>56,931</u>
Cash and cash equivalents, end of year	<u>\$ 173,166</u>	<u>\$ 331,645</u>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.



CANADIAN AGRICULTURAL SAFETY ASSOCIATION Summary of Significant Accounting Policies

For the year ended March 31, 2010

Basis of Accounting

These financial statements were prepared in accordance with Canadian generally accepted accounting principles using the accrual basis of accounting. The accrual basis recognizes revenues as they become available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipts of goods or services and the creation of a legal obligation to pay.

Revenue Recognition

The Association follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Measurement Uncertainty

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period.

Accounts receivable are stated after evaluation as to their collectibility and an appropriate allowance for doubtful accounts is provided where considered necessary. Amortization is based on the estimated useful lives of equipment. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in earnings in the periods in which they become known.

Long-lived Assets

Long-lived assets consist of equipment. Long-lived assets held for use are measured and amortized as described in the applicable accounting policies.

The Association performs impairment testing on long-lived assets held for use whenever events or changes in circumstances indicate that the carrying value of an asset, or group of assets, may not be recoverable. Impairment losses are recognized when undiscounted future cash flow from its use and disposal are less than the asset's carrying amount. Impairment is measured as the amount by which the asset's carrying value exceeds its fair value. Any impairment is included in earnings for the year.

CANADIAN AGRICULTURAL SAFETY ASSOCIATION Summary of Significant Accounting Policies

For the year ended March 31, 2010

Capital Assets

Capital assets are recorded at cost. Amortization is provided using the declining balance method at rates intended to amortize the cost of assets over their estimated useful lives.

Furniture and fixtures	10% - 20%
Other capital assets	100%

Financial Instruments

The Association utilizes various financial instruments. Unless otherwise noted, it is management's opinion that the Association is not exposed to significant interest, currency or credit risks arising from these financial instruments and the carrying amounts approximate fair values.

All transactions related to financial instruments are recorded on a settlement date basis.

The Association classifies its financial instruments as follows based on the purpose for which the asset was acquired and follows the disclosed accounting policy for each category.

<u>Assets/Liability</u>	<u>Category</u>	<u>Measurement</u>
Cash in bank	Held for trading	Fair value
Short-term investments	Held for trading	Fair value
Accounts receivable	Loans and receivables	Amortized cost
Accounts payable and accrued liabilities	Other financial liabilities	Amortized cost

- Held for trading items are carried at fair value, with changes in their fair value recognized in the statement of income.
- Other financial liabilities are carried at amortized cost, using the effective interest method.
- Loans and receivables are carried at amortized cost, using the effective interest rate method, less any provision for impairment.

Transaction costs are expensed as incurred.



CANADIAN AGRICULTURAL SAFETY ASSOCIATION Summary of Significant Accounting Policies

For the year ended March 31, 2010

Internally Restricted Net Assets Part of the Association's net assets have been restricted as approved by the Association's Board of Directors. Transfers among net asset classes are recorded when approved by the Board of Directors. The purpose of each net asset is as follows:

- The Canadian Agricultural Safety Association net assets were established to fund expenditures relating to ongoing operations that do not pertain to Agricultural and Agri-Food Canada projects.
- The Farm Credit Canada ("FCC") net assets were established to fund expenditures that are related to FCC projects.
- The Meeting Per Diem Offset net assets were established to offset the meeting participation costs of unsponsored Board Members.
- The CASA Foundation net assets were established to receive and hold funds given to the Association to hold until the Foundation is established and charitable status obtained.

New Accounting Pronouncements

A recent accounting pronouncement that has been issued but is not yet effective, and has a potential implication for the Association, is as follows:

Financial Statements by Not-for-Profit Organizations

The Accounting Standards Board (AcSB) is currently developing new accounting standards for not-for-profit organizations (NPOs). Until such a time that the AcSB makes a final decision, all NPOs will continue to follow accounting standards currently in effect.

CANADIAN AGRICULTURAL SAFETY ASSOCIATION Notes to Financial Statements

For the year ended March 31, 2010

1. Nature of the Organization

Canadian Agricultural Safety Association was incorporated under the Canada Business Corporations Act in 1995. The Association is currently engaged in the management and administration of National farm safety initiatives with local partners.

2. Cash and Bank

The Association has an approved demand line of credit up to \$100,000 with the Assiniboine Credit Union. The demand line of credit bears interest at prime plus 3% (5.25% at March 31, 2010) and will be calculated on the actual amount used on an overdraft basis and collected at each month end. The line of credit is secured by a general security agreement providing a first fixed and floating charge on all assets of the Association.

3. Short-term Investments

The guaranteed investment certificate in the amount of \$62,254 bearing interest of prime less 0.3% (2.55% at March 31, 2009) matures in January 2011.

4. Capital Assets

	2010		2009	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization
Furniture and fixtures	\$ 16,670	\$ 5,649	\$ 10,775	\$ 3,630
Other capital assets	-	-	969	969
	\$ 16,670	\$ 5,649	\$ 11,744	\$ 4,599
Cost less accumulated amortization		\$ 11,021		\$ 7,145



CANADIAN AGRICULTURAL SAFETY ASSOCIATION Notes to Financial Statements

For the year ended March 31, 2010

5. Deferred Revenue - Safety Training Fund

The Safety Training Fund was established in March 2010 between the Canadian Agricultural Safety Association and Farm Credit Canada. The objectives of the fund are to increase the number of people trained in agricultural safety in Canada, support agricultural safety training programs across Canada, train individual agricultural safety trainers, and to enhance the partnership between CASA and Farm Credit Canada for the delivery and promotion of agricultural safety programs in Canada. A one-time contribution of \$125,000 was funded to CASA in which \$100,000 is to be awarded to eligible projects and \$25,000 to cover administrative costs incurred by CASA. The period of this agreement is from the date of establishment until March 31, 2011.

6. Commitments

The Association has an operating lease for its premises at \$3,667 per month, under a lease expiring in August 2014.

The Association has also entered into an operating lease for its equipment. The equipment is leased at \$82 per month under a lease expiring in March 2012 and \$113 per month under a lease expiring March 2013.

The minimum annual lease payments for the next five years are as follows:

2011	\$	32,505
2012		32,505
2013		30,500
2014		30,162
2015		12,568

All commitments are subject to continuation of receipt of funding from Agriculture and Agri-Food Canada (see Note 7).

7. Economic Dependence

The Association is economically dependent on continued funding received from Agriculture and Agri-Food Canada. The agreement has been extended from April 1, 2009 until March 31, 2013.

8. RSP Contributions

The Association contributes RSP contributions to a maximum of 12% for each employee, with the majority of employees being 5%, to the employee's chosen RSP. These amounts are matched by the employer.



CANADIAN AGRICULTURAL SAFETY ASSOCIATION Notes to Financial Statements

For the year ended March 31, 2010

9. Comparative Figures

The comparative amounts presented in the financial statements have been restated to conform to the current year's presentation.

10. Capital Management

The Association considers its capital to comprise its balance Invested in Capital Assets and its internally Restricted Net Assets. There have been no changes to what the Association considers to be its capital since the previous period.

As a not-for-profit entity, the Association's operations are reliant on revenues generated annually. The Association has accumulated funds over its history, which are included in the internally restricted net assets in the statement of financial position. A portion of these accumulated funds is retained as working capital (current assets less current liabilities) which may be required from time to time due to timing delays in receiving its primary funding. The remaining funds are available for the use of the Association at the Board's discretion.



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Auditors' Comments on Supplementary Financial Information

**To the Board of Directors of
CANADIAN AGRICULTURAL SAFETY ASSOCIATION**

The audited financial statements of the Association as at March 31, 2010 and our report thereon dated April 30, 2010 are presented in the preceding section of this annual report. The financial information presented hereinafter was derived from the accounting records tested by us as part of the auditing procedures followed in our examination of the financial statements and, in our opinion, it is fairly presented in all material respects in relation to the financial statements taken as a whole.

BDO Canada LLP

Chartered Accountants

Winnipeg, Manitoba
April 30, 2010



CANADIAN AGRICULTURAL SAFETY ASSOCIATION
Schedule 1 - Schedule of Canadian Agricultural Safety
Association Revenues and Expenditures
(Unaudited)

For the year ended March 31	2010	2009
Revenues		
Memberships	\$ 12,421	\$ 12,300
Donations	1,073	5,336
CASA Store	765	2,680
Investment	-	1,365
Sponsorship	6,918	352
	<u>21,177</u>	<u>22,033</u>
Expenditures		
Office	2,842	669
Amortization	2,018	1,234
Contract labour	1,040	-
Repairs	1,010	-
Travel	833	300
Interest and bank charges	607	352
Miscellaneous	587	211
PST Expense	469	-
Cost of Goods sold - CASA Store	308	2,119
Professional fees	100	-
Equipment rental	82	-
Printing	41	25
	<u>9,937</u>	<u>4,910</u>
Excess of revenues over expenditures for the year	\$ 11,240	\$ 17,123

CANADIAN AGRICULTURAL SAFETY ASSOCIATION
Schedule 2 - Schedule of Agriculture and Agri-Food Canada
Revenues and Expenditures
(Unaudited)

For the year ended March 31	2010	2009
Revenues		
Grant - Agriculture and Agri-Food Canada	\$ 1,357,932	\$ 1,284,000
Conference	29,298	12,500
Interest	622	3,759
Sponsorship	-	43
	1,387,852	1,300,302
Expenditures		
Transfer to agencies		
Non-profit national	178,303	192,922
Non-profit provincial	171,340	185,783
Non-profit universities and colleges	159,701	180,140
Consultants	91,203	107,169
Non-profit local	-	2,000
Salaries, wages and benefits	355,491	300,370
Travel	107,826	83,938
Safety resources and communications	97,568	61,063
Occupancy	47,105	17,818
Translation	37,887	35,616
Office	32,291	30,987
Annual general meeting and conference	25,291	27,459
Professional fees	20,155	16,979
Utilities	12,043	13,367
Audio visual	10,840	10,908
Postage	8,119	7,613
Insurance	7,921	10,472
Surveys	6,669	6,842
Professional development	6,280	3,480
Registration	5,492	2,261
Interest and bank charges	2,797	1,718
Miscellaneous	2,367	2,258
Advertising and promotion	1,357	3,589
	1,388,046	1,304,752
Deficiency of revenues over expenditures for the year	(194)	(4,450)
Add: Transfer from net assets		
restricted for Farm Credit Canada	-	3,870
	0	3,870
Net deficiency of revenue over expenditures		
after net asset transfer	\$ (194)	\$ (580)



CASA is led by a seven-person Board of Directors elected for three-year terms by the 32-member Council. The Board elects its Executive annually.

CASA Board of Directors

Dean Anderson (Chair)

Regional Director Western Ontario,
Workplace Safety & Prevention Services

John Gordon (Vice-Chair)

Director, The Canadian Centre for Health
and Safety in Agriculture

Lauranne Sanderson (Treasurer)

Associate Professor,
Nova Scotia Agricultural College

Denis Bilodeau

UPA Second Vice President General,
L'Union des producteurs agricoles (UPA)

Bruce Johnson

Executive Director, Farm and Ranch Safety
and Health Association

Billy Woods

Farmer, Newfoundland

Laurel Aitken (Secretary)

Alberta Agriculture and Food



CASA Board of Directors

(L to R):

John Gordon, Billy Woods,
Lauranne Sanderson,
Denis Bilodeau, Dean
Anderson, Bruce Johnson,
Laurel Aitken.



CASA Council

Academia and Research

John Gordon

The Canadian Centre for Health and Safety
in Agriculture, University of Saskatchewan

Don Voaklander

Department of Public Health Sciences
University of Alberta

Shannon LaRoche

Prairie Swine Centre of Saskatoon

Lauranne Sanderson

Nova Scotia Agricultural College

Louise Hagel

The Canadian Centre for Health and Safety
in Agriculture, University of Saskatchewan

Agricultural Service and Supply Industries

Dean Anderson

Workplace Safety and Prevention Services
Ontario

Miles Beaudin

Manitoba Pork Council

Charan Gill

Progressive Intercultural Community Services
Surrey, British Columbia

Bruce Johnson

Farm and Ranch Safety and Health Association
British Columbia

Danielle Vinette

Canadian Agricultural Human Resource Council

Non-profit/Individuals

Billy Woods

Farmer, Newfoundland

Donna Langille

Canadian Farmers with Disabilities Registry

Shirley Munro

Farm Line Support Service

Patty Williams

Saskatchewan Alliance for Safety and Health
in Agriculture

Liz Robertson

Canadian Association of Farm Advisors

Canadian Young Farmers Forum

Kerry Froese

Canadian Young Farmers Forum

Government

Laurel Aitken

Alberta Agriculture and Food
Agricultural Education & Training Branch

Glen Blahey

Manitoba Agriculture Food and Rural Initiatives,
Manitoba Labour and Immigration

Leslie Watson (Departmental Liaison)

Agriculture and Agri-Food Canada

Producer Organizations (1 vacancy)

Janice Hall

Canadian Federation of Agriculture

Gary Stordy

Canadian Pork Council

Tom Hoogendoorn

British Columbia Agriculture Council

Rod Scarlett

Wild Rose Agricultural Producers
Alberta

Larry Toner

Agricultural Producers Association of
Saskatchewan (APAS)

Doug Chorney

Keystone Agricultural Producers
Manitoba

Denis Bilodeau

Union des producteurs agricoles
Quebec

Lloyd Evans

Nova Scotia Farm Health and Safety Committee

Larry Nason

Agricultural Alliance of New Brunswick

Melvin Rideout

Newfoundland and Labrador Federation
of Agriculture

Evellyn Coleman

Territorial Farmers Association
Hay River, Northwest Territories

Mike Nabours

PEI Federation of Agriculture

CASA Staff

Marcel L. Hacault, B.S.A., P.Ag.

Executive Director

Stella Laurin

Administrative Assistant

Jonas Johnson, B.A., M.B.A., P.M.P.

Project Manager

Diane Wreford, B.S.A., P.Ag.

Director of Communications and Development

David Vielfaure, B.Sc. (Agriculture), A.I.T.

Communications and Education Officer

Contact Us

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